

DATE

Wednesday, 9/13/17 to
Friday, 9/15/17

LOCATION

The Westin Portland Harborview Hotel
Portland, Maine

WHERE IT'S AT

GC SMITH GROUP / MUNICH RE MAINE EVENT 2017

Sessions Line-Up:

OPENING NIGHT SPEAKER - SCOTT BURROWS, VISION, MINDSET, GRIT

SOCIAL SECURITY - PAST, PRESENT, & FUTURE: CHRISTOPHER DOHERTY, ESQ. AND BARBARA MOUNTAIN, DOHERTY, CELLA, KEANE & ASSOCIATES, LLP

GALLUP HEALTHWAYS WELL-BEING INDEX: SUSAN FRANKLE, MANAGING DIRECTOR, HEALTHWAYS

TOMORROW TODAY: AN INTRODUCTION TO EXPONENTIALS: PASCAL FINETTE, VP SU LABS, ENTREPRENEURSHIP CHAIR AND GLOBAL EVANGELIST AT SINGULARITY UNIVERSITY

PREDICTIVE ANALYTICS AND GROUP DATA SOURCES: PATRICK SULLIVAN, SVP, INTEGRATED ANALYTICS, MUNICH RE AND AMY WHINNETT, AVP AND GROUP ACTUARY, MUNICH RE

AUTO ENROLLMENT FOR GROUP BENEFITS: CHARLES PIACENTINI, VP & SR. COUNSEL, UNUM

BREAK OUT TALK SHOP SESSIONS: UNDERWRITING, ACTUARIAL, CLAIMS

OVERVIEW

AN EXCLUSIVE EVENT FOR GROUP LTD AND LIFE REINSURANCE CLIENTS

The Maine Event is an annual conference hosted by GC Smith Group and Munich Re, market leaders in group LTD and life reinsurance.

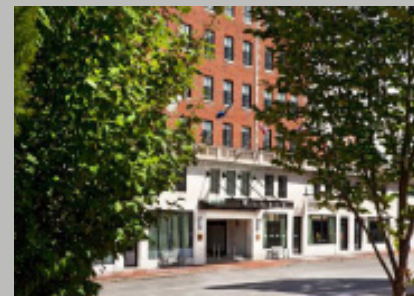
Attendees have privileged access to industry experts covering current topics and trends that affect employee benefits insurance, as well as specific group LTD and life practice areas.

SPACE IS LIMITED - REGISTER EARLY!

GC Smith Group and Munich Re cover costs for sessions, accommodations, meals and activities.

Attendees are responsible for air/rail/auto transportation, ground transfers, and incidentals.

There is a nominal fee for a guest if applicable.



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MAINE EVENT **2017**

AGENDA

Wednesday, September 13, 2017

12:00 - 4:00 pm	Registration & Check-In The Westin Portland Harborview Hotel	Check-in is at 3:00 pm. Some rooms may be available prior to that time. The Westin will store your luggage upon request.
4:45 - 5:45 pm	Welcome Reception Lobby Mezzanine	Attendees and their guests are invited to join us for refreshments and hors d'oeuvres.
5:45 - 6:00 pm	Welcome Address Eastland Grand Ballroom	GC Smith Group and Munich Re welcome you to Maine Event 2017
6:00 - 7:00 pm	Opening Presentation Eastland Grand Ballroom	Scott Burrows, Vision, Mindset, Grit Attendees and their guests are invited to enjoy the opening presentation
7:00 - 9:00 pm	Dinner Eastland Grand Ballroom	Attendees and their guests are invited to join us for a buffet dinner

Thursday, September 14, 2017

7:00 - 8:00 am	Breakfast Grand Ballroom Pre-Function	Attendees and their guests are invited to join us for a buffet breakfast
8:00 - 9:10 am	Session One Eastland Grand Ballroom	Social Security - Past, Present & Future Christopher Doherty, ESQ. and Barbara Mountain, Doherty, Cella, Keane & Associates, LLP
9:10 - 9:30 am	Break Grand Ballroom Pre-Function	Attendees are invited to enjoy assorted fresh baked pastries, coffee, tea, and soda.

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AGENDA

Thursday, September 14, 2017 (continued)

9:30 - 10:30 am	Session Two Eastland Grand Ballroom	Gallup Healthways Well-Being Index <i>Susan Frankle, Managing Director Healthways</i>
10:30 - 10:50 am	Break Grand Ballroom Pre-Function	Attendees and their guests are invited to enjoy assorted fresh baked pastries coffee, tea and soda.
10:50 - 12:00 pm	Session Three Eastland Grand Ballroom	Tomorrow Today: An Introduction to Exponentials <i>Pascal Finette, VP SU Labs, Entrepreneurship Chair and Global Evangelist at Singularity University</i>
12:00 - 1:00 pm	Lunch Grand Ballroom Pre-Function	Attendees and their guests are invited to join us for a lunch buffet.
12:30 - 6:00 pm	Activities	
5:30 pm	Departure for Reception Hotel Lobby	Please meet in the Hotel Lobby for charter bus transportation to the Purpoodock Club. Approximate distance is 3 miles (10 minutes)
6:00 - 7:00 pm	Reception Purpoodock Club 300 Spurwink Avenue Cape Elizabeth, ME	Attendees and their guests are invited to join us for refreshments and hors d'oeuvres. Transportation, provided by VIP Charters, departs from hotel entrance at 5:30 pm and returns at 8:45 pm. Approximate distance is 3 miles (10 minutes)

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Thursday, September 14, 2017 (continued)

7:00 - 8:30 pm	Lobster Bake Purpoodock Club 300 Spurwink Avenue Cape Elizabeth, ME	Attendees and their guests are invited to join us for a traditional New England Lobster Bake. Transportation, provided by VIP Charters, departs from hotel entrance at 5:30 pm and returns at 8:45 pm. Approximate distance is 3 miles (10 minutes)
8:45 pm	Thursday Night Football Binga's Stadium 77 Free St. Portland, ME	Binga's Stadium Attendees and their guests are invited to join us for Thursday Night Football and networking. Meet in hotel lobby. Approximate distance is 0.3 miles (6 minute walk)

Friday, September 15, 2017

7:00 - 8:00 am	Breakfast Grand Ballroom Pre-Function	Attendees and their guests are invited to join us for a buffet breakfast
8:00 - 9:30 am	Session Four UNDERWRITING: Eastland Grand Ballroom ACTUARIAL: Longfellow CLAIMS: Winslow Homer Jr. Ballroom	Break Out Talk Shop An opportunity for attendees to discuss discipline-specific group insurance trends. Moderated by GC Smith Group and Munich Re

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Friday, September 15, 2017 (continued)

9:30 - 9:45 am	Break Grand Ballroom Pre-Function	Attendees are invited to enjoy assorted fresh baked pastries, coffee, tea, and soda.
9:45 - 10:45 am	Session Five Eastland Grand Ballroom	<i>Predictive Analytics and Group Data Sources</i> <i>Patrick Sullivan, SVP, Integrated Analytics, Munich Re</i> <i>and Amy Whinnett, AVP and Group Actuary,</i> <i>Munich Re</i>
10:45 - 11:00 am	Break Grand Ballroom Pre-Function	Attendees are invited to enjoy assorted fresh baked pastries, coffee, tea, and soda.
11:00 - 12:00 pm	Session Six Eastland Grand Ballroom	<i>Auto Enrollment for Group Benefits</i> <i>Charles Piancentini, VP & Sr. Counsel</i> <i>Unum</i>
12:00 pm	Check-Out Front Desk	The Westin Portland Harborview Hotel will store luggage upon request.
12:00 - 1:00 pm	Lunch Grand Ballroom Pre-Function	Attendees and their guests are invited to join us for a buffet lunch
1:00 pm	Departure	GC Smith Group and Munich Re thank you for attending Maine Event 2017

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ACTIVITIES

The Maine Event features an afternoon of recreational activities on Thursday, September 14. Complete online registration form to choose an activity.

GC SMITH GROUP / MUNICH RE MAINE EVENT 2017



Golf
12:30 - 6:00 pm

Scramble format at [Purpoodock Country Club](#) in Cape Elizabeth, ME.



Charter Fishing
1:00 - 4:00 pm

Striped bass fishing with [Go Fish Charters](#).



Wicked Walking Tours
1:00 - 2:15 pm

Guided [Wicked Walking Tour](#) of Portland's Old Port.



Bike and Brews Tour
1:15 - 3:15 pm

Biking and Brew Tour with [Summer Feet Cycling](#).

CLICK [HERE](#) FOR ACTIVITY DESCRIPTIONS

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Lighthouse Lover's Harbor Cruise

1:30 - 3:00 pm

Narrated scenic cruise with [Portland Discovery Tours](#).



Portland City & Lighthouse Trolley Tour

1:30 - 3:15 pm

Narrated scenic tour aboard the "Discovery" trolley.



Kayaking

2:00 - 4:00 pm

Guided sea kayak tour with [Portland Paddle](#).

CLICK [HERE](#) FOR ACTIVITY DESCRIPTIONS

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REGISTRATION

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Reservations: GC Smith Group will coordinate all reservations at the Westin Portland Harborview Hotel. Complete the registration form to secure a reservation at the Westin Portland Harborview Hotel.

Accommodations: The Westin Portland Harborview Hotel 157 High St, Portland, ME 04101
www.westinportlandharborview.com / (207) 775-5411
Internet Access - Complimentary high-speed wireless access available
Business Services - 24 hours, 2 computers, printer, photo copier, scanner, fax, FedEx
Full Spa and Fitness Center, complimentary coffee & newspapers.

Directions: www.westinportlandharborview.com

Extended Stay: The Westin Portland Harborview Hotel will extend the group rate 3 days pre- and post-conference (\$239 plus 7% ME tax).
If you wish to extend your stay pre- or post-event, contact [Kristen deCastro](#)

To Register: Complete the online registration form
OR contact [Kristen deCastro](#)

DINING

All meals and receptions are provided as part of the Maine Event service.
Indicate special dietary needs in the "Special Dietary" section of the Registration Form.

ATTIRE

The dress code for meeting sessions, receptions, meals, and activities is resort casual.
A jacket or sweater is recommended for outdoor activities, including evening receptions.
Collared shirts are required for golf.

QUESTIONS?

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